March 2, 1977

Dear Medi,

Here is the name and address of the publishing house in Leningrad which has your book:

Publishing House for Scientific Literature on Hydrology and Meteorology - Guidrometeoizdat 2 Liniya, 23 Leningrad, V-53

The head of the house whom Andy and I saw is Julia Vladimirovna Vlasova.

I also talked to a younger female editor (whom I suspected to be Jewish), who looked immediately at the book and was very enthusiastic. She was in the meeting which we all had. Her name is Tamilla Gasanovna Nedoshivina.

I also want to inform you that when the Russian delegation was here they mentioned the DRAMA OF THE OCEANS as one of the books they seriously consider for translation.

Triverich

Matirtich ist der Vertrag micht ein Seinte Barbara
zurnichgekommen. Ebenoo kam micht aus Malta.

Glüchliche Reise!

Gestern war (durch Aron geschicht) wieder ein Television
Onkel hier, der vielleicht sogar eine Ophien berahlt.

Jeh schrieb au Shep: Bin überhaupt Tay und Marcht
für Deine Familie beschaftigt. (Gret, Schöller, Novdemann). Hord man alles schief gehen. Van Horsen

HARRY N. ABRAMS, INC. | PUBLISHERS | 110 EAST 59TH STREET, NEW YORK, N.Y. 10022 | CABLE: ABRAMBOOK | PL 8-8600

HARRY N. ABRAIVIS, INC.

March 1, 1977

Friends of the International Ocean Institute

Box 4068 Santa Barbara, Calif. 93103

Attention: Ms. Jean Muller

Gentlemen:

Enclosed herewith is our check in the amount of \$2,500.00, sent to you at the request of Mrs. Elisabeth Mann Borgese.

Sincerely yours,

F. H. Landshoff

AM Enc.

cc: Mrs. E. M. Borgese





2-009227E041002 02/10/77 ICS IPMMTZZ CSP 0XNB 1 8059669342 MGM TDMT SANTA BARBARA CA 02-10 1004A EST

ELIZABETH MANN BORGESE 734 ARBOLADO ST SANTA BARBERA CA 93102

THIS MAILGRAM IS A CONFIRMATION COPY OF THE FOLLOWING MESSAGE:

8059669342 TDMT SANTA BARBARA CA 30 02-10 1004A EST PMS LANDSHOFF CARE HARRY ABRAMS CO, RUSH, DLR 1110 EAST 59 ST NEW YORK NY 10022

PLEASE PAY OFF ENTIRE LOAN \$20,000.00 MARINE MIDLAND BANK AND TRANSFER \$3,000.00 TO MY ACCOUNT NORTHERN TRUST CO CHICAGO OUT OF MY ROYALTIES FROM DRAMA OF THE OCEANS. THANKS REGARDS ELIZABETH MANN BORGESE

1007 EST

M GMC OMP MGM

Pacem in Maribus

Box 4716 Santa Barbara, California 93103

February 4, 1977.

Mr. Fritz H. Landshoff Harry Abrams Co. 110 East 59th Street New York City, N.Y. 10022.

Sir:

I would be grateful if, out of the accrued royalties of The Drama of the Oceans, you would make the two following payments:

- 1. \$5,000 (five thousand dollars) to the Marine Midland Bank (Madison Branch);
- 2. \$2,500 to my account 119016 at the Northern Trust Co., 50 South LaSalle Street, Chicago, Ill.

The payment to the Marine Midland Bank should be made in my name. It is to cover the balance of my loan from the bank — the remaining \$15,000 having already been paid from Malta. This will free you to make the payment (2) to my account.

The payment to my account should be made out to the Northern Trust Company and mailed to the Bank, c-/o Mr. Paul Spivy.

Thanking you for your cooperation,

Sincerely yours,

Elisabeth Mann Borgese.

Pacem in Maribus

Box 4716 Santa Barbara, California 93103

4 Februar 1977.

Lieb to Freehos

- obs wise des. Il wine sign dankles were selle de 42,500 telegrans outs mil telex isterious werder Könner Wern Men i pe per Marti, obser dennes is grange lupar 2 Nochen, has dance him in when in Gefriques.

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Hy glin,

Musuerder

Medi



HARRY N. ABRAMS, BV

Publishers of Fine Art Books

Bentveldweg 19 - Bentveld-Aerdenhout Holland

Phone: Haarlem 249031

Cables: Abram book Amsterdam

Telex: 41269

Chamber of Commerce Haarlem Reg. Nr. 34104 Bankers: Pierson Heldring & Pierson Amsterdam Post Transfer Account: 561382



I just received your letter. I was so delighted with it that I cabled immediately. I have never seen so much good news in one letter and am only scared of all the bad news which will necessarily have to follow.

I meant to write to you anyway to tell you that Rini and I are leaving on Sunday for Bad Ragaz - following the very high recommendations of the Mann family. This is supposed to put the finishing touches to Rini's recovery, which is proceeding quickly and better than I ever dared to expect.

L Dur. 28

We will still be there until the morning of December 26th. I herewith apply for admission to the Mann house any time on Sunday. In order not to upset the anyway overloaded Mann—Christmas schedule, it may be the best thing if we were to come the the house in the early afternoon. Our plane for Amsterdam is leaving at 7 p.m. However, we still can make the precise arrangements whenever you arrive in Zurich and call me at the hotel.

In any case we will see eachother at the latest on the 26th, if not earlier, unless you are already gone by that time, in which case we will make other arrangements.

not!

Mondadori, who was so eager to get another option on your book, turned it down for the second time with enclosed cable. However, Fabbri seems to accept the book, which again is good news.

My schedule for the beginning of next year looks about like an ordinary Medi schedule. On January 8th I am leaving for Copenhaven where I will meet Martin Levin, Andrew Stewart and two other jokers from Times Mirror, and then on Jan. 9th we all are flying to Moscow where I will stay until the night of January 10th. Andy and I will then board the midnight train to Leningrad, where we will stay until Thursday night, on which day we will board again the night train back to Moscow. Two days later we are flying to London for a day and then on to New York, where the funeral services will take place for me a day later! Your presence is required.

Enclosed copy of a letter to Michael, which embarrasses me no end. However, I hope for your understanding (and please talk to Michael). You know that for one reason or another call

contracts take needless time but that this doesn't mean a thing. The agreement has been confirmed by me in writing to Michael six weeks ago and the work-out of the contract is nothing less than a tedious and idiotic formality.

Andrida 1

Mr. Michael Mann, 7 Orchard Road, Orinda. CALIFORNIA 94563, U.S.A.

December 9, 1976.

Dear Michael, My embarrassment is unlimited because you still do not have the draft of the contract. However, I want to repeat that the confirmation, duly signed by F.H.L., Executive Vice-President of H.N.A., is a document which binds our firm. The inexcusable delay of the formal contract is due to all kinds of technical questions which came up during the drafting of the contract and about which I was always again consulted by the New York office. For instance, the questions whether the text has already been copyrighted and by whom, whether the rights include the possibility of publishing of 6,000 pages, what the legal name of the party is with whom the contract has to be made (the Mann family, The Erben Gemeinschaft, S. Fischer or who), and so one technical question came up after the other, only then cutil I finally said that I do not care and am convinced that you do not either, what is in the first draft, since this has to be worked through with your lawyer anyway, subject to any change you want. The main point is that a first draft should go out without any further delay, sent to me and I will forward it to you with an accompanying letter. This will all be done in the next few days and will go via Ragaz, where I will be from On my way back I stop in Zyrich where, with could go through it also with Golo and Medi.

I hardly dare to say that I am nero you have not sent December 12th until December 26th at the GRAND HOTEL Hof Ragaz, CH-7310 BAD RAGAZ, Zwitzerland. Telephone: (085) 9 15 03. On my way back I stop in Zyrich where, with your permission, I

I hardly dare to say that I am personally a little sad that you have not sent me any part of the manuscript which I, in no business capacity whatsoever, but only as a passionate and a curious Times Missor reader since I was fourteen years old, am terribly eager to see. When will I ever be able to have as much time as I have in Ragaz. Therefore, if you are still on any terms with me, please, please send me something. Incidentally: did your friend start the proof translation and when do you think something will be ready?

All the best to both of you,

Always yours, HARRY N. ABRAMS B.V.

F. H. Landshoff.

269 Russells Mills Rd. So. Dartmouth Mass.02748 Dec. 6, 1976

Mrs. Elisabeth Mann Borgese Box 4068 Santa Barbara Cal., 93103

Dear Mrs. Borgese,

I hope you will forgive me for not responding sooner to your note but I have been winding up my semester here at the University of Rhode Island. Thank you for sending my report back so quickly. I intend to publish it as soon as possible.

I will soon be out on the street looking for a job. I have been much impressed by the International Ocean Institute and would very much like to apply there. To whom would I send a resumé and inquire about applications etc.? I also am interested in the South Pacific and the plans discussed in the proceeding of Pacem In Maribus VI for an Ocean Institute in Okinawa. Has this come to fruition? Whom might I contact as regards to a position?

I hope your holiday is very happy and that next year will bring you much success.

I look forward to seeing you again at the next LOS session.

Most sincerely

James C. Bridgman



Telegram

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LT

MRS ELIZABETH BORGESE MANN

CENTRE FOR THE STUDY OF DEMOCRATIC

INSTITUTIONS POBOX 4068

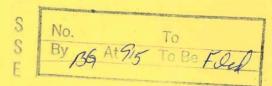
SANTA/BARBARA/CALIFORNIA

CONGRATULATIONS TO ALL THE GOOD NEWS

LONG LETTER FOLLOWING TODAY

LOVE

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Telegram

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ELISABETH BORGESE MANN CENTRE FOR THE STUDY OF DEMOCRATIC

INSTITUTIONS P.O.B 4068

SANTA/BARBARA/CALIFORNIA/93103

PLEASE TELEX YOUR SCHEDULE LEAVING FRIDAY MORNING FOR 2 WEEKS

FUNCHAL MADEIRA HOTEL GIRASSOL VACATION HOLLAND 6 TO 10

MARCH THEN NEW YORK ANDREAS AT APPARTMENT FROM FEBRUARY 25TH

TQ MARCH 15TH

SF-1201 (R5-69) LOVE FRIEDRICH

COL 4068 93103 2 6 10 25TH 15TH

western union

Telegram

NNN

NNNN

Box 4716 Santa Barbara, California 93103



25. Januar 1976.

Liebster Friedrich:

Mir kommt vor, ich habe so <u>lange</u> nichts von Dir gehört. Ist alles bereits zusammengebrochen, including YOU??

Ich habe inzwischen -- stell es Dir vor -- schon den PROLOG, das GANZE erste Kapitel und das HALBE zweite UEBERSETZT. Sonderbarerweise geht es mir flott von der Hand (das darf aber Freund garnicht wissen...)

Ausserdem, do you remember, Harry promised me a 16 page brochure for the Friends of the International Ocean Institute, and so, now, I have drafted that. Here it is. Do you think that is o.k. Could Lena professionalize it a bit? I AM NOT AN EXPERT IN PR!

I have also drafted a flier or leaflet that might be put into the books in the bookstores. I think it would help a lot. But, again, it's up to you.

On the whole I am strongly convinced that that it is mutually advantageous to link the publicity for IOI and that for the DRAMA, and connect it all with the opening of the Law of the Sea Conference in New York.

Which led me to the following wild suggestion: Why don't we drop Ruder and Finn (incidentally, I hope you talked to David, otherwise he will hurriedly spend my good \$5,000), and give Lena the special task to conduct this joint campaign? IOI might pay her rather than Ruder and Finn. Would that be thinkable? Could she be temporarily partially detached for this purpose? Of course this may be a totally wild idea, and quite unpractical.

Shall be talking to you soon.

Love,

International Ocean Institute
The Royal University of Malta • Msida, Malta

WHAT CAN YOU DO TO SAVE THE OCEANS?

The International Ocean Institute, Malta, is dedicated to the building of a new international order in the oceans, to manage and develop their vast resources wisely and prudently for the benefit of all peoples and to preserve the marine environment for future generations.

THE International Ocean Institute deals in depth and on a continuous basis with all the issues involved in THE DRAMA OF THE OCEANS.

To support the International Ocean Institute

in fulfilling its challenging mission,

JOIN THE FRIENDS OF THE INTERNATIONAL OCEAN INSTITUTE, a nonprofit public Foundation incorporated under California Law.

Members of FIOI are entitled

- -- to receive all publications of the IOI
- -- to receive selected books on the oceans at a discount
- -- to receive the FIOI's BULLETIN (six issues a year)
- -- to particippate in regional and national FIOI meetings in the United States

 -- to participate in figure la large Convolute, absord

 -- to share special opportunities for Unique Travel Experiences to investigate personally various uses of the oceans and their resources in exiting locations throughout the world and to meet with the leaders in the field.

FRIENDS OF THE INTERNATIONAL OCEAN INSTITUTE P.O. Box. 4716
Santa Barbara, California 93103

The undersigned hereby applies for membership for the ensuing year in the Friends of the International Ocean Institute and encloses payment as noted below (check one only)

Endre list of Planing Cource

- Need of Pastiche

Sending separately by air.

INTERNATIONAL OCEAN INSTITUTE

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* * *

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FRIENDS OF THE INTERNATIONAL

OCEAN INSTITUTE

(Front cover: picture of waye)

(Miller Oross)

WHAT ARE THE OCEANS TO US?

THE WOMB OF LIFE

(Picture or sunrise with seals)

THE MIRROR OF OUR SOUL

(Picture of small child greeting incoming tide)

THE VASTEST UNTAPPED FOOD RESERVE ON

OUR HUNGRY PLANET

(Picture of fish farming)

THE GREATEST RESERVOIR OF OIL

(Picture of oil rig)

AN INFINITE MINERAL MINE

(picture of nodules)

A SOURCE OF CLEAN UNCONVENTIONAL ENERGY

(picture of thermogradient energy plant)

A ROAD TO TRAVEL

(Picture of beautiful ship)

A PLACE TO LIVE

(Picture of Marine City, probably Craven's)

A PLACE TO DIE

(Picture of polluted ocean)

(Picture of warship)

1

A PLACE TO START BUILDING A NEW INTERNATIONAL ORDER

(Picture of U.N. Conference on the Law of the Sea)

WHAT IS THE INTERNATIONAL OCEAN INSTITUTE?

Although the IOI is a nongovernmental organization, it has Oberver status at the U.N. Conference on the Law of the Sea and has actively participated in the making of this new Law.

The IOI is governed by a Board of Trustees consisting of the following members:

Ambassador H. Shirley Amerasinghe President, U.N. Conference on the Law of the Sea.

Dr. Zakaria Ben Mustapha Ministry of Agriculture Government of Tunisia

Elisabeth Mann Borgese Chairman, Planning Council

Dr. E.J. Borg-Costanzi Rector, University of Malta

Dr. Gunnar Myrdal, Institute for International Economic Studies Stockholm, Sweden

Dr. Aurelio Peccei, President, the Club of Rome Rome

Professor Roger Revelle, Scripps Institution for Oceanography LaJol-la, California

Dr. Matio Ruivo Ministry of Fisheries, Portugal Mabassador Hernan Santa Gruz Centre International pour le Developpmenet, Paris, France

Mr. Maurice Strong
Former % Exx Director General of the
United Nations Environment Programme

Dr. Anton Vratusa Deputy Prime Minis-ter of Yugoslavia.

The Activites of the IOI are directed by a PLANNING COUNCIL consisting of the following members.

WHAT ARE SOME OF THE UNIQUE ACTIVITIES OF THE IOI

The IOI has organized six major international conferences

PACEM IN MARIBUS (Peace in the oceans) bringing together diplomats, legal experts, marine scientists and industrialist to discuss the basic problems facing mankind in the oceans at this crucial time and to elaborate proposals that have been forwarded to Governments and to the United Nations.

Participants in Pacem in Maribus convocations include

Justice William O. Douglas

Senator Claiborne Pell

Thor Heyerdahl

Harlan Cleveland

Justice Shigeru Oda of the World Court Enoch Dillon of the National Council on Marine Resources and Engineering Development

Admiral Langeraar

Clare Boothe Luce

Ramon Margalef

Alva Myrdal

William Nierenberg

Raul Prebisch

Louis Sohn

Xavier Deniau

Arthur Hanna Lord Caradon

Johan Galtung

James Hester

Saburo Okita

Willem Riphagen

and many hundred others

The IOI has organized a series of

REGIONAL SEMINARS

on the peaceful uses of the Mediterranean, the Caribbean, the Pacific, the Arctic; on Disarmament in the Oceans; on Oceans and Energy in

Canada, France, Italy, Malta, Mexico

France

Italy

Jamaica

Malta

Mexico

U.S.A.

Yugoslavia

The IOI has published the results of its work in a series of BOOKS AND PUBLICATIONS

(pastiche of publication title pages)

The work of the IOI has been supported by The Ford Foundation

the General Service Foundation

FIAT

ENI

The Commanneelly Foundaling U.K.

The MIGRO FOUNDATION, Switzerland The Bank of Sweden

(the three Canadian Banks)

The Government of the Netherlands

And a growing number of Founding Members and priv ate individuals.

The Ocean Expo Association

The Club of Rome, Japan

U Weter Valous Development Propramme

No Velks veges Foliadelia, Germany

WHO ARE THE FRIENDS OF THE INTERNATIONAL OCEAN INSTITUTE?

The Friends of the International Ocean Institute is a Public Fouination incorporated under California Law.

FIOI investigates global ocean issues from an American point of view. It asks such basic questions as

- -- What has the U.S. contributed to the building of a new international order in the oceans
- -- What should the U.S. contribute?
- -- what can you do about it?

FIOI tries to arouse American awareness to the overwhelming importance of the oceans for the economy of the nation and the life of every American.

FIOI supports the activities of the International Ocean Institute.

President: Wendel Mordey, Santa Barbara, California

Vice President: Neilla Danelius, Santa Barbara California

Secretary-Treasurer: Aaron Kozak, New York.

WHH SHOULD YOU JOIN THE FRIENDS OF THE INTERNATIONAL OCEAN INSTITUTE?

The International Ocean Institute requres the support and encouragement of every enlightened person, corporation and foundation having an interest in the exciting frontier of ocean-based science and technology.

All those concerned with ocean development have a great state in the efforts of the Institute to develop and perpetuate a transnational body for the management of ocean space. Also, many multinational corporations may wish to support the Institute's efforts to assist in the development of a transnational body to serve as a model for other organizations.

You can help by becoming a member of the Friends of the International Ocean Institute. This will entitle you

-- to receive publications of the IOI

- -- receive selected books on the oceans at a discount
- -- receive the FIOI's BULLETIN (six issues a year)
- -- participate in regional and national FIOI meetings in the United States.
- -- attend Pacem in maribus Convocations abroad
- -- share special opportunities for Unique Travel Experiences to investigate personally various uses of the oceans and their resources in exciting I locations throughout the world and to meet personally with the leaders in the field.

FRIENDS OF THE INTERNATIONAL OCEAN INSTITUTE P.O. Box Santa Barbara, California 93 103 B.S.A.

The undersigned hereby applies for membership for the snsuing year in the Friends of the international Ocean Institute and encloses payment as noted bdlow (check one only)

Associate individual member \$25	Regular corporate mem	Regular corporate member \$1,000	
Regular individual member \$100	Sustaining corporate member	\$5,000	
Founding individual member \$500	Founding corporate member	\$10,000	
	(Name i	in full)	
	(Addres	(Address)	

(Date)

In accordance with the ruling of the IRS contributions to FIOI are deductibe for federal income tax purposes within the limitation of 50% of the donor's adjusted gross income.

ABRAMS



5/17

Andreas Landshoff phoned. We made an appointment for you with Harry Abrams, who WANTS TO GO AHEAD WITH PROJECT IMMEDIATELY, for May 22, at 10:00 a.m. to 11. (Call back today only if appointment is not possible.)

Harry N.Abrams nv

Publishers of Fine Art Books

Bentveldweg 19 Bentveld-Aerdenhout Holland Phone: Haarlem 249031 Cables: Abram book Amsterdam

Chambre of Commerce

Haarlem Reg. No. 34104 Bankers: Pierson Heldring & Pierson Amsterdam

May 21, 1974

Dear Min

I hope that this letter still reaches you in California. In any case you will be on the point of leaving and I am sending copy of this letter to Zurich.

I hope you had the energy and luck to finish the manuscript or at least the first draft of it, so that the people in New York can work a little bit on it and you can discuss it with them on your way back. At that point I hope to be there too. As it looks now, I will fly to New York on about June 22. My hope tossee you and your mother in Forte is vanishing. Somewhere things are not working out. I was in Milan 3 weeks ago, for three rather painful days with the Garzantis. The only consolation was seeing Nica, who seemed to be in rather good spirits and who looked younger and better than ever. I saw her apartment, which indeed is pleasant and roomy. I am convinced that she takes the Grant in there, even if she is moving out in a year or two.

I did not fly to New York for Harry's award dinner. It coincided with the examination days of Andrea, which were pretty tough and I did not feel like leaving her alone with Rini, who was not in too good shape. Not that my presence prevented her from flunking the mathematics completely and the Greek pretty much, but if I would not have been there I would have blamed that on me.

I do not remember exactly when you have to be in Malta, but I would very much like to talk to you when you are reachable. Please drop me a line when and where I could call you. I will be here until Tuesday, May 28th, noon and then drive to Paris, where I will stay at the Hotel Regina until Saturday, and then return to Bentveld. Naybe Rim and I hill take a few days of on Jane 7 the Andrea will follow me on June 26 to N.Y. -When in well stey & weeks.

Have a good ship and a surrenful meeting in Malta

All the hast to Molein.

April 2, 1973

Liebola Friedrick -

Hier ist de Fadiman Brief - bis subon mitter dein in allem - une 1000 Bieder Bies in Arrollen.

Da Ham von beens ist gang auggeregt

Dall web.

Kenn HER

in wed

de all Med.

The Center for the Study of Democratic Institutions/The Fund for the Republic, Inc.

March 19, 1974.

Dr. Fritz Landshoff Harry Abrams Co. 110 East 59th Street New York, N.Y. 10022

Dearest Friedrich,

Enclosed: the negatives for some archeology pictures. Also: a letter from Aurelio Peccei, regarding a French publisher. I guess Peccei is not quite aware of what kind of book we are doing; and maybe Le Seuil is not at all suitable, and you have already somebody else on the hook. Anyway, I am sending on this information for whatever it's worth.

Third: I thought, after all, that the enclosed picture of a Far Eastern Ship (Norton Ginsburg) might be nice and fit into the ship chapter; so here it is -- we may weed it out again in the end, if necessary.

Fifth: (I left out "Fourth" -- probably because it consists of 1,3) A letter from the Fish Prints people. I think the book is with you; I think it would be nice to use, let's say two -- in color, of course: that being the whole point. I think Mr. Chang should simply pick the most beautiful ones and either you can order them directly, since the price is already established; or send me the references or "caption," as they say, and then I shall write.

That does it. Ships are progressing.

Love, small though sum.

Love, Mich small though sum.

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KODANSHA LTD.

PUBLISHERS

2-12-21, Otowa, Bunkyo-ku, Tokyo 112, Japan Cable—KODANSHAPUBLISH Tokyo

Telephone: Tokyo 945 1111 Telex: 272 2570 KODANC J

March 11, 1974

Elisabeth Mann Borgese
Senior Fellow
THE CENTER for the Study of
Democratic Insttutions/ The Fund
for the REpublic, Inc.
Box 4068, Santa Barbara,
California 93103
U.S.A.

Dear Elisabeth Mann Borgese:

Thank you very much for your letter of Feburuary 25 concerning our book, An Art of Fish Print.

We do not understand which prints we should send you as you did not write down any caption of each fhoto: in your letter.

Would you please inform of each caption or send us a photo copy of each photo?

We would like you to let us know which prints you need, color prints or black and white prints.

We inform you of the cost of reproduction rights for use in your book as follows;

Color Print

US\$80.00 per print

Black and White Print US\$50.00 per print

Please send us your remittance after receiving the prints. We are looking forward to hearing from you again,

Yours sincerely,

Akira Tazaká

Co-Production & Foreign Rights

KODANSHA LTD.

THE CLUB OF ROME

Rome, 7 March 1974 DAP/amp

Mrs Elisabeth Mann Borgese Center for the Study of Democratic Institutions Box 4068 Santa Barbara, California 93103 USA

Dear Elisabeth,

The other day I was in Paris and talked to the head of Editions Le Seuil, M. Flamand, who is publishing quite a few things of CoR and on the same line of thinking. I was with the responsible for a collection of books in this sense with Le Seuil, my fried Armand-Marcel Petitjean, whom I told that you are writing a very good volume on the oceans.

I think that either this volume or some other book on the oceans you may wish to publish can have a very interested consideration by Le Seuil.

If you want me to do something, please let me know.

Yours ever

Aurelio Peccei

Secretariat:

• Rome: Via Giorgione 163, 00147 Rome - phone: (06)5107 - telex: Tecnital 61497 - cables: Romelub

Offices

- Geneva: c/o Institut Battelle, 7 route de Drize, 1227 Carouge, Geneva phone: (22)439831 telex: Batel 23472 cables: Battelle
- Tokyo: c/o Japan Techno-Economics Society, Masuda Building, 4-5 Iidabashi, 2-Chome, Chiyoda-ku, Tokyo phone: 2635501



11 March 1974

Dear Elisabeth

Enclosed is a reference from "Naked Ape" on the "squatic man" theory.

Also, the nagatives of Vince Milton's pictures. He wants them back; and a token payment would be in order.

Remember, please, that John Lythgoe's wants his pictures back also - you have the ones I originally sent to Don Kelley and which he didn't use, and which I suppose you are not using, either.

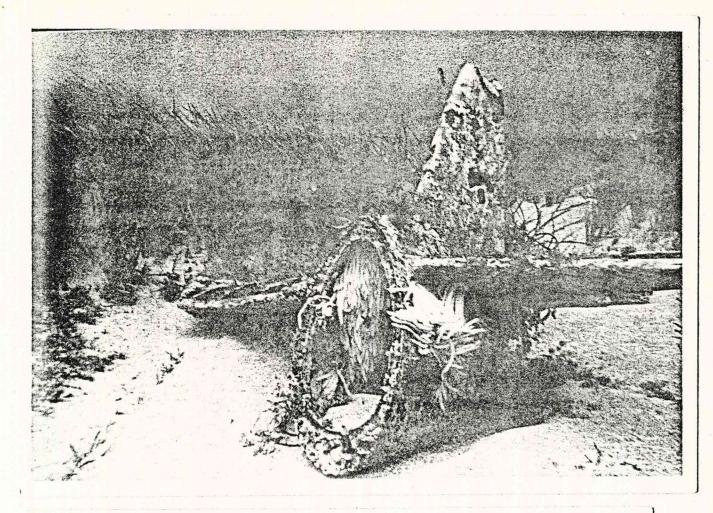
Love,

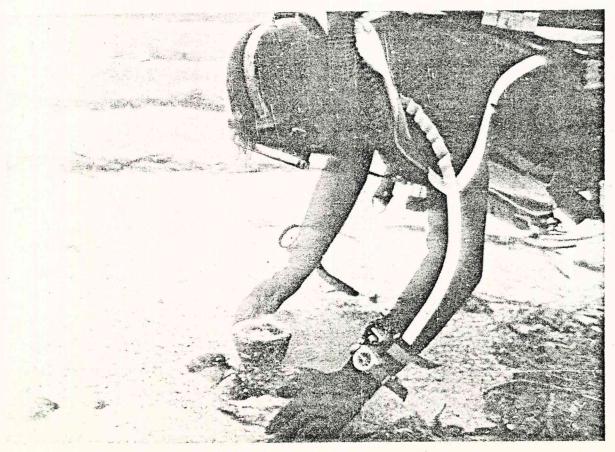
Sidney

Mrs. Elisabeth Mann Borgese Center for the Study of Demo. Inst. P.O. Box 4068 Santa Barbara California 93103 USA

International Ocean Institute

The Royal University of Malta
Msida – Malta
(TEL. 36450)







ENCYCLOPÆDIA BRITANNICA

425 NORTH MICHIGAN AVENUE . CHICAGO, ILLINOIS 60611

March 6, 1974

Mrs. Elisabeth Mann Borgese The Center for the Study of Democratic Institutions Box 4068 Santa Barbara, California 93013

Dear Mrs. Borgese:

Enclosed herewith are the five color transparencies you requested for possible use in your book, THE DRAMA OF THE OCEANS. We regret that the photograph which appears on the cover of the Britannica "Quarterly" is not available.

We would be grateful if you would use the following credit if the pictures are reproduced in your book.

Courtesy, Takashi Ohashi - EB Inc.

Also, kindly return the transparencies to me in the art department when you have prepared them for printing or sooner, if you decide not to use them.

If I can be of any further assistance, please let me know.

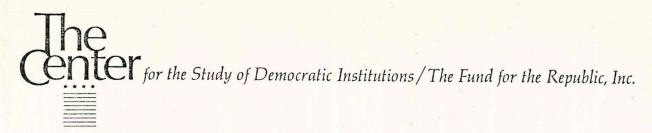
Sincerely,

Catherine Judge Art Department

CJ:bm encl.

cc: C. Peterson

C. Van Doren



February 28, 1974.

Dear Friedrich.

I am sending it. With a heavy heart and many misgivings. It is merely a first draft, really. And I never really give things out of hand before the whole book is finished. Quite surely there are going to be many changes. Changes suggested by my experts; changes suggested by your editors; changes suggested by Fadiman.

I felt pretty crummy about the whole thing when I read it through yeaterday.

This first part, per force, is the most "derivative," the tleast original. For, prithee, I have not fished the coelacanth nor climbed the Mid-Atlantic ridge myself. It's more like Karl May writing, from Leipzig, about Winnethou! Also, the second chapter ought to be organized better; in the third chapter there are too many too long quotes. That material will have to be internalized. In sum, I am far from happy. But I suppose, advice and criticism at this point will be useful.

Love,

Floriky

Encl. Drawa

TIMES MIRROR

February 21, 1974

Dear Elisabeth:

Enclosed is the letter and material from Barbara about which I talked to you already over the phone.

I hope you will not be too desperate. If you are, please let me know.

If you need pictures in other books, please let me know so that I can either get them or advise you. There seems to be a difference of opinion about the question who should order the material. I think we should in any case give you detailed instructions how to do it if we do not do it ourselves. I do agree with Paul that in all likelihood you on your stationery will get considerably better terms than we would as a subsidiary of Times Mirror whom everybody is happy to milk.

Do you have the Soleri book about ARCOLOGY or should we order it?

Nai Chang is the name (at least the last name you should not forget because of his family relations).

Love Trirni

TIMES MIRROR

March 11, 1974

Mrs. Elisabeth Borgese Center for the Study of Democratic Institutions Box 4068 Santa Barbara, Cal. 93193

Dear Elisabeth:

After our telephone conversation a few hours ago just one question which you can answer when you are here.

Apparently one of our people has access to more salt marshes pictures. Would they be interesting to you? Let us not forget to discuss it.

Love

" ele 2. Fabruar V Hanver V Acudreus V

The Secretary-General

Box 4068 Santa Barbara, California 93103



My 3, 1973

Liebola Friedrick,

Per une un Any hoffender nen un Derus

Ferrer - michten ein die vollös gestalten! Es

soll um duf des wien imme alles er hänled sex.

Hier ist the Kunst product. It like med.

Grässen geschunder. Dassen fann ist, is sti alle Scheisse,

munnele als listen Fantimen, Many Harvey (very goon extitue)

Ritchie Calder men Tom Lipscones die gauge Suche

diessenst gebilligt, den 1 begin to take a men optimistic

vier.

Viele Gitate soms dankel himmyweben;

3.5 bis nempiriz we a lin zepille.

Non miche in dam i bels we might de Vertrez.

Vieller ale files des alle uns in house!

Mille, wir imme, za met les. Nach le Woche der in za. Cynes Eaten. Es hat mis lingeleder.

More som -

Love

Met.

Harry N.Abrams nv

Publishers of Fine Art Books

Bentveldweg 19 Bentveld-Aerdenhout Holland Phone: Haarlem 249031 Cables: Abram book Amsterdam

Chambre of Commerce

Haarlem Reg. No. 34104 Bankers: Pierson Heldring & Pierson Amsterdam

April 27, 1973

Dear Medi,

In the incredible mess of my departure I forgot to write to Jerry Greenberg. Enclosed copy of the letter which is going out to him today.

The mess of my departure was nothing compared to the one after my arrival here, so that it is difficult for me to make any plans. Apart from the fact that I get far too many visitors from all over the place, I will have to make short trips to Barcelona, Paris and London, before hopefully going on a twoweek vacation on May 17th, which I had promised to Rini, after which I will have to return to New York for indefinite time. During my stay in New York in June I will be able to keep myself seriously busy with yar project, which I am also discussing with Andreas, who as you know has his independent productions, which (this is private, confidential and top secret !) are financed by Livio Garzanti and pretty much international.

If you send the material already to Paul Anbinder, it is perfectly okay. Otherwise, I prefer if you send if first to Andreas Landshoff, 60 West 57th Street, New York, if and as long as it arrives there between May 10th and 25th, during which time he will be in New York. What is your schedule ?

I hope you life is more pleasant them mine!

Kines Frider

TIMES MIRROR

July 30, 1973

Mrs. Elizabeth Borgese Center for the Study of Democratic Institutions Box 4068 Santa Barbara, California

Dear Medi:

I am dictating this letter in case I won t see you in Europe.

I still do not know when I will be able to leave and it looks more and more as if I would get away only at the end of this week and then would fly directly to Italy.

Although it is a bore, please read the contract carefully and make a list of everything you do not like. I would have preferred to discuss this contract with you, but the next best is to correspond about it. There is one item to which I want to draw your special attention: On the first page it says that we would pay for the photographic fees a maximum of \$5,000. Everybody here realizes that this may not be enough. However, we want to and have to keep control of this amount which could go sky high if it is not checked. \$5,000 is a guideline and everybody realizes that in the end it may become \$6,000 or \$7,000 or even \$8,000. However, we would like to get duplicates of your correspondence concerning the illustrations and decide with you together which ones should be taken. As you know, some of the material is outrageously expensive and we may have to renounce it. However, it would be important that you approach the main source because we think that people would be more inclined to give you material at reasonable prices than to us. Being a subsidiary of Times Mirror is not exactly an asset for getting reasonable deals.

I will be back in the States in the last days of September or first days of October. Harry, of course, is very familiar with the project but is busier than ever. Paul Anbinder who knows all about it will be on vacation from August 10. until September 4. and you can communicate

000

Mrs. Elizabeth Borgese Santa Barbara, California

July 30, 1973

with him at any time before his departure or after his return. However, you can reach me in Camaiore until August 19. and then again in Bentveld from the end of August on.

Tuesday

No: the meeting was not too good and I have to stay a fer days longer - which means that I will min you in Enrope and, if I gelaway at all during the weekend. Love also here. Kisses Frichish

enc.

* Falls In dise geschichte nicht Kennst, erzähle irl sie Dw.

Harry N.Abrams nv

Publishers of Fine Art Books

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Bentveld-Aerdenhout Holland
Phone: Haarlem 249031
Cables: Abram book Amsterdam

Chamber of Commerce
Haarlem Reg. No. 34104
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Amsterdam

September 3, 1973

lear Medi

I can only quote Hoffmann's tales "cable to Wassermann: sitze besorgt." I indeed sitze besorgt, since I have not heard from you at all, no reply to my letters, contract, etc. (I am not quite sure for what etc. stands here) - not to talk about some rumors which reached me, that you are writing short stories, whereas the entire world is waiting for your opus "The Dream of the Oceans".

This letter is written to inform you that I will be in Holland until September 27, on which day I am flying to New York. I also found upon my return a postcard from Indonesia from Sandved, to whom I also wrote a letter to Washington, since I expect him to be or come back soon.

What are your plans for the next future? Will you come to New York? How far are you with the book and when do you seriously think you will be able to deliver? When should we get together in New York to have a summit conference with Time Life and others, maybe with the Book-of-the-Month Club etc.?

hass mid doch vissen wie is Din geht und vas

frun Kuss

Tricdrich

Elisabeth Borgese Hotel Ashoha New Delhie India handshot sitze besongt concerned no reply his letters contract suggest

no reply his litters contract suggest reassuring note to him Bentveldweg 19 Holland

Jean

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EL IZABETH MANN BORGE SE INTERNATIONAL OCEAN INSTITUTE ROYAL UNIVERSITY OF MALTA

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DLL 1/ 2/2 015-6505

AMERICAN TIME

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CONNECTION WITH CONTRACT

CHECK LOVE

FR IEDR I CH

PLEASE CALL ME

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EIGHT

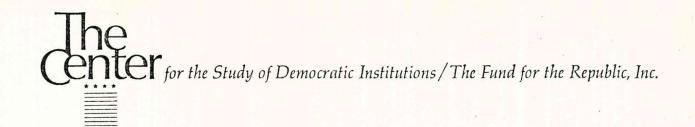
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CABLE ANI

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KEEPS YOU IN TOUCH CABLE AND WIREL

TOUCH **EZZ** IBEL



February 13, 1974.

Dr. Fritz Landshoff Harry Abrams Publishers

New York City, N.Y.

Dearest Friedrich,

One thing I forgot to discuss with you: when I need pictures published in other books -- who shall order them: you or I? Margaret seemed to think it would be far easier if you did it -- with your prestige! Sfido io (ask your nun).

I hope you received my letter of yesterday, asking for some Italian pictures. Today I need

Soleri, Paolo, Arcology, the City in the Image of Man MIT Press, Cambridge, Mass, 1969, pp. 36-40, drawings pertaining to Novanoah I and Novanoah II.

As you can see, I am working frantically.

All the very best, and give my love to Harry, and to Margaret and to Neh (how do you spell him?) and to John. And to the others.

Yours as ever,

Medi

Elisabeth Mann Borgese.

of I should order than led me two !

February 25, 1974.

Dear Friedrich,

Barbara did a very helpful job. We are following up on all her suggestions. No reason to despair.

I do hawe the Soleri book about ARCOLOGY.

But it would be nice if you ordered the two pictures from that Italina publisher I wrote to you about last time (those SPLENDID fishermen). They won't fleece you.

I am writing to Thomaszewski about the SALT MARSHES. Did you see his pictures?

Are you sending back the pictures we definitely won't use? Also, I would be very grateful for a list of those we selected.

I'll send lots of typescript before the end of the week.

Love,

February 29, 1974.

Dear Friedrich,

I got some nice pictures from the Navy (gratis). And just now, three beautiful pictures of the research ships of Woods Hole; all black and white. All gratis.

I am enclosing Professor Emery's letter. You may be interested in the last paragraph. If you add that to the boy scouts' assessment, it ought to cheer you up.....

Love,

Mach.

Harry N.Abrams nv

Publishers of Fine Art Books

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Bentveld-Aerdenhout Holland
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Chambre of Commerce

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Amsterdam

May 14, 1973 FHL-edh

Ms.Elizabeth Borgese Centre for Study of Democratic Inst. P.O.B.4068 Santa Barbara, California 93103

Dear, dear Hest

In this morning's mail I received a letter from Mr.Greemberg which horrified me. I realize that you have never been involved in a project of this magnitude, but we have, and we know that the collecting of the material is a very major job. If an author approaches us with such a project, we always make the condition that he provides the material at reasonable conditions. Greenberg's prices are absolutely impossible. His unwillingness to give a bulk price for a lot of material and his insisting to get every single reproduction paid at such an outrageous price makes the entire collaborationwwith him impossible. As a matter of fact it is not even worth a \$50.-research fee, since it is completely impossible to make use of his material, as good as it may be.

Unfortunately, it becomes more and more clear that the project is even more complicated than any of us foresaw and that it is absolutely necessary to spend some time discussing it. You cannot imagine how much time we are always spending on every single of these big books, before we all know exactly what we are talking about. There is not one which did not take us years between the conception of the idea and the publication of the book - with the exception of the Moonbook, where the very experienced editor (an old hand from Life organization) collected with unheard speed, without our collaboration, from all over the world, including NASA, the entire illustration material and in practically no time excellent manuscripts from Prof. Bedini, Wernher von Braun, Whipple etc. We did not have anything to do, besides the layout in which he incidentally helped a lot too. I realize that it is a great mistake of mine that I did not immediately see all the implications of this project and certainly Harry's enthusiasm at the dinner did not give the right impression of the actual difficulties. We just have to meet, either after my return in the States or before that in Europe and take the necessary time.

I need the mes and find it excellent and very helpful. At this point we should not talk to be orang people and certainly or unt mention the Book of the Marth Club!! Love

our sending a copy to better who we so in N. M. un Kill and of the next wick!

Harry N.Abrams nv

Publishers of Fine Art Books

Bentveldweg 19
Bentveld-Aerdenhout Holland
Phone: Haarlem 249031
Cables: Abram book Amsterdam

Chambre of Commerce

Haarlem Reg. No. 34104

Bankers: Pierson Heldring & Pierson

Amsterdam

May 9th, 1973

Dear Me &

I just received your letter of May 3 with all the enclosures. Since I am on the point of flying to Paris for two days, I only wanted to confirm the arrival. In the plane I will read everything and write to you again after my return. I also talked to Andreas over the phone, who is flying to New York tomorrow. He will spend the weekend with Harry and will be in the apartment from Monday on.

I am absolutely flabbergasted that you had so much work and torture. This is the last thing I wanted for you. To make things worse: you are in a hurry and meither Harry nor I at this point are in a pofsition to make definite arrangements for such a big project without thorough preparation and that takes time. As I explained to you, we need the approval of Times Mirror and to be able to talk to BOMC etc. a lot of thought has to go in the project and a dummy is needed. After all, we are getting the material from you now and only now we can start to think about the very complicated details. This is not the kind of simple production as youthard are used to from your other books. Everything has to be spried out very carefully and unfortunately this requires as much time and torture as You had to go through so far Harry returned yester as You had to go through so far Harry and returned yester as in work and complications. Therefore, and he is up to his ears in work and complications. Therefore, please do not expect the impossible as far as time is concerned.

My own plans at this point are uncertain. In all likelihood I will be in New York again in June. Harry is urging me to come as quickly as possible, but there is a lot to do here for me → not to talk about all kind of complications in the family and the fact that Rini probably has to go to the hospital family and the fact to the probably has to be done about her for a week or so, because something has to be done about her tonsils, and that I have to visit my brother in Barcelona tonsils, and that I have to visit my brother in Barcelona whose wive just died and who is very sick himzelf. The vacation which I hoped to have I wrote off immediately after my arrival, which I hoped to have I wrote off immediately after my arrival, seeing the kind of mess I found here. Anyway, please be assured that we will do our utmost, but please please have a little patience. Andreas will be in New York until 28th.

Love Kisses

Trichrich

Dr. Fritz Landshoff Harry Abrams, Publisher 110 East 59 Street New York, NY

November 15, 1971.

Liebster Friedrich,

Hier sind die Artikel fuer David Deinen Schwiegersohn. Er wird sie, glaube ich, ziemlich interessant finden.

Von Nica hoere ich, dass Deine Erkaeltung denn doch so ausgefallen ist wie ich dachte, und dass Du gut daran getan hast, zuhause zu bleiben.

KOMMST DU???

Ich bin gerade von San Francisco zurueck, musste mein Saechlein fuer das Center aufsagen, vor grossem Publicum. Mich wundert es immer wieder, wie das Center, trotz aller Schwaeche, so zieht!

Auf bald und immerdar,



December 3, 1971

Mr. Fritz Landshoff Harry Abrams, Publisher 110 East 59 Street New York, New York

Dear Friedrich:

Could you be so very kind as to forward the enclosed letter to your son-in-law? As you see, our visit was profitable in many ways. Of other things I will write soon.

Love,

Elisabeth Mann Borgese



sent way 9, 172

Elisabeth Mann Borgese

D

Dr. Fritz Landshoff Harry Abrams 110 East 59th Street New York City, N.Y.

send please the following:

PIM report I PIM report II Program and project summary PIM III Ocean Institute folder UNDP project

airmail special delivery

May 26, 1972

Mr. Herman Landshoff 327 East 57 Street New York, New York

Dear Herman Landshoff:

I am enclosing the material for your friend in Kansas.

Please let me know whether there is anything else I should do.

It would be extremely useful if he and I could get together during the next two weeks or so.

Many thanks.

Cordially yours,

Elisabeth Mann Borgese

enc: Report Pacem in Maribus-I
Report " II
House of Lords reprint
List of Trustees and Planning Council
Statutes of International Ocean Institute
IOI folder and membership form
Pacem in Maribus-III program and registration form
description of projects

Seven Volumes of Pacem in Maribus sent under separate cover.

TIMES MIRROR

May 22, 1973

Mr. Fritz H. Landshoff Harry N. Abrams, NV 19 Bentveldweg Bentveld - Aerdenhout The Netherlands

Dear Fritz:

Der ane

Medi Mann Borghese was here this morning and we had a good talk about THE DRAMA OF THE OCEANS.

We're going ahead with the book -- it is something I want very much to do.

Paul will work up a publishing proposal, and as quickly as possible after it is approved, I will authorize a \$5,000 advance to Medi to be sent to her in Santa Barbara, check made payable to The International Ocean Institute.

We will prepare 5 dummies in the format of <u>The Tree Where Man Was Born</u>, as this could be a potential Book-of-the-Month selection. The dummies will have from 24 to 50 color proofs from pictures to be selected this afternoon by Medi with Darlene.

The text will be presented in galley. It will run about 90,000 words, for a 320 page book, and the finished book may have 120 color pictures. Kip Fadiman, who has helped Medi and is interested in the project, will undoubtedly give it a strong recommendation.

Medi expects to have the finished text in six months, and is continuing to collect pictorial material from which final choices will be made.

I think this can be a very big book for us, and will talk to you about it when I see you.

I'm enclosing a copy of a letter from Martin for future discussion.

Harry N.Abrams nv

Publishers of Fine Art Books

Bentveldweg 19
Bentveld-Aerdenhout Holland
Phone: Haarlem 249031
Cables: Abram book Amsterdam

Chambre of Commerce

Haarlem Reg. No. 34104
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Amsterdam

May 29, 1973

My dear Medi

Just for your information and amusement I am sending you copy of a letter which I received from Harry. If you read par.3 you will see that basically Harry's and my letters don't contradict each other. The only difference is that - contrary to me - Harry takes the approval for granted, whereas I lately do not. However, in this particular case I am trying to follow Harry in his optimism and certainly will join him to get the approval with the greatest possible speed, in case you have not gotten the check yet when I arrive in New York. Maybe we still can see each other if you fly via New York. The date of my arrival is not definite yet, but it may be as early as the 11th or 12th. I am not quite sure because I still don't have the definite date of the TM meeting in New York and still have not been in Barcelona, where I just have to go and see my brother before leaving for the States.

noch

de Walte

TIMES MIRROR

April 17, 1973

Ocar dear Meti

Two weeks ago I discussed your project with an extremely capable and nice agent in Paris who was here on a visit. I am sending you "confidentially" a Xerox of her reply, which may interest you. She made the most phantastic six-figure contract for the COUSTEAU project which of course includes not only the 20-volume work you saw, but future production. Abyway, I thought this letter may be of interest to you.

Today the outline of your friend arrived and I will read it immediately and try to give some kind of advice.

Lore Milen

La Nouvelle Agence Agence Littéraire

Mary Kling • Rainer Heumann • Erich Linder 7 rue Corneille, 75006 Paris - Téléphone 325-85-60 Mr. Fritz Landshoff HARRY ABRAMS INC. III East 58th Street NEW YORK CITY

April 10th, 1973

Dear Fritz,

It was good to see you again, I am only sorry I couldn't spend more time in your office. In any case I would be very happy to do whatever I can for your books here, and will look forward to receiving copies of the various books we discussed. Would you also please send a few catalogues and also indicate if there are any new printings being planned for titles which were never sold here.

I have now gone over the outline for the Drama of the Oceans, which sounds as it it will be a fascinating and important book. I just wonder if the amount of text allotted to some of the chapters will be sufficient to cover the subject adequately. My feeling is that for a book of this nature to compete with other books available or in premaration, it will have to be outstanding. Certainly from the list of contributors one has every reason to expect this.

Before doing anything here, I would need some indication of the format, number of pages, number of illustrations, color, black and white, type of layout, and approximate selling price, etc. I gather this is still a bit premature..

Do let me know if there is any chance that you will be handling the French rights for the Disney; this isdefinitely something that one could place very well here.

With all my best regards,

Yours,

Mary Gottlieb Kling

The Secretary-General

Box 4068 Santa Barbara, California 93103



May 3, 1973.

SH

Mr. Andreas Landshoff 60 West 57th Street New York City, N.Y.

Dear Andreas:

Here it is. Much toiled. And edited by Clifton Fadiman. He liked it. Other knowledgeable people seemed to like it too.

I consider it copy for the dummy, not, actually, the introduction to the book. Because much of the stuff that is in now will actually go into the chapters. Thus the introduction will be more homogeneous and continuous. Anyway.

I told your dear father it would take me about six months to get the pictures. This is just a first selection. I have hundreds more. But I suppose you won't use even all of these. Two more, excellent photographers sent their stuff directly to Harry Abrams (Douglas Faulkner and Jerry Greenberg) and I have not received yet Sandved's stuff which is supposed to be marvelous.

When you have made your choice for the dummy, I'll get you credit lines, etc.

I have a lot more on pollution, but need it here for a lecture next week, and shall send it on after that.

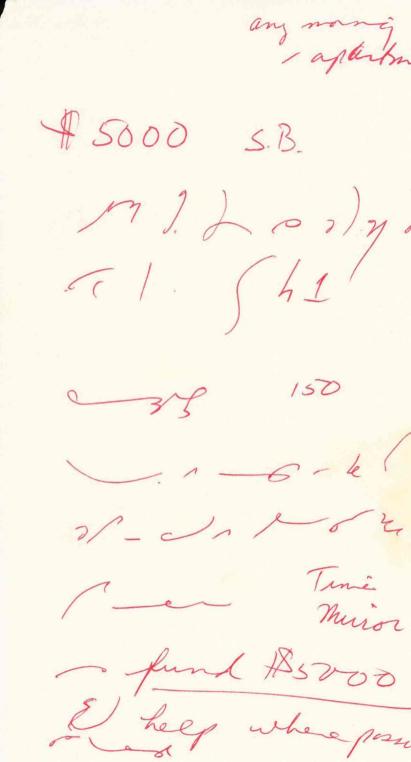
Please make the dummy AS FAST AS YOU CAN.

The writing of the book won't take terribly much time now. Mostof the work is done.

My telephone number here is : office 805 969 3281; home 805 969 4432.

Love, Fluly

International Ocean Institute The Royal University of Malta • Msida, Malta



TIMES MIRROR

October 1, 1973

Mrs. Elizabeth Borgese Center for the Study of Democratic Institutions Box 4068 805 Santa Barbara, California

Dear Medi:

Enclosed a card from Kjell Sandved which arrived today. You really should call him before flying to Washington and make an appointment.

Paul Anbinder and I made a lunch appointment for you and us with Karl Jaeger of TIME-LIFE who is the one with whom we discussed the project already earlier. He considers the possibility of making an 8- or 10-volume set of the project the way they did with practically every subject under the sun, as it happens, with the exception of the OCEANS. From yesterday's NEW YORK TIMES I am enclosing one of their ads. The most successful set has been a nature series and an ocean series was on their mind for quite a while already. You should give it some thought whether and how we could adapt the project to such a series without giving up the main goal, to have a onevolume book as the one on AFRICA. That we discussed with BOMC last week and they seemed pretty interested. This all does not mean very much - especially since you start already now to postpone the delivery date. With your schedule being as it is you may top our worst experience: In 1957 we made an important contract with the delivery date for January 1, 1959. The manuscript arrived last week.

I had a very nice discussion with Mr. Schaffner.

All the best.

Yours,

FHL:as encs.

TIMES MIRROR

March 22, 1973

Dear Medi:

I better tell you - incidentally, very confidentially that the difficulties which Harry and I had already with Times Mirror increased to a point where it is impossible for us for the time being to make contracts without their approval. This approval depends upon quite elaborate conditions. In the case of your book the outline which you gave us may be sufficient as such, but we would have to have your assurance that you could provide the illustration material and you should in a separate outline give us also an idea what kind of illustrations you would include. Needless to say that we would do everything to help you, but basically it should be the author's responsibility to deliver the manuscript and the illustration material. This incidentally has been the basis of all our contracts. This does not mean that we would not pay for the illustration material. We certainly would set a certain amount aside for the payment of the illustration material. Actually the illustration material is a very important part of the book and the author should be responsible for it.

I had lunch yesterday with one of the top people of the Book-of-the-Month Club. Their success with the African book (you can look at it in any bookstore; the title is: THE TREE WHERE MAN WAS BORN, THE AFRICAN EXPERIENCE - I just did not get around to get another copy for you yet -) is so overwhelming, that they consider very seriously to suggest such books to the judges.

The procedure would be: We would make a dummy with some photographic material and a few pages of text and submit it to the Book-of-the-Month Club together with an outline of the entire book. They may then order immediately a certain amount of copies (maybe 10.000) which they would take and advertise through their news, in case things with the judges do not work out. As soon as the text is ready and read by them they would submit it to the judges and then it is up to them whether they make

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it a selection or not. However, if the dummy is to their liking (and the subject <u>is</u> a good one for them) we <u>may</u> have a basic sale to Book-of-the-Month Club anyway. The project is an excellent one and I am sure, we can get it started here. However, you really must spend some time preparing some material for us which will enable us to get the approval of Times Mirror for the contract.

Best regards.

Yours.

F. H. LANDSHOFF

What a letter- but I am to lary to

TIMES MIRROR

March 20, 1974

Mr. Edwin Janss, Jr. Gotham Hotel 5th Avenue & 55th Street New York, New York

Dear Mr. Janss:

We all looked once more at your beautiful color photos, and would be only too happy if we could use some of them for Elizabeth's book. Unfortunately, we were not too successful in finding a viable suggestion for the book. However, in our opinion, one of the Californian publishers (such as Sunset Magazine or American West) should be interested in a book idea based on your material.

We will give the idea of a book project some more thought and hope to see you again on one of your next visits.

Sincerely,

F. H. LANDSHOFF HARRY N. ABRAMS, INC.

FHL:nl

cc: E. Borgese /

your

TIMES MIRROR

March 22, 1974

Ms. Elizabeth Borgese
The Center for the Study
of Democratic Institutions
Box 4068
Santa Barbara, California 93103

Dear Medi:

The check did not make any sense whatsoever. However, thanks anyway.

Thanks also for your letter of March 19. Since I am leaving soon, I will give all the illustration material to Barbara, and would recommend to you to address all further illustration material and all questions which you may have in connection with it always to her. You will find her extremely competent and reliable. It is better to have all the material in one place, so that no confusion can ever occur. In all editorial matters, please write to Margaret.

Love,

F. H. LANDSHOFF HARRY N. ABRAMS, INC.

FHL:n1

TIMES MIRROR

110 EAST 59TH STREET, NEW YORK, N.Y. 10022

DATE:

TO:

SUBJECT:

FROM:

Reli

Medi can you runist a party at SCHWARZ

The one for you will be at the White House

Lif it still exist)

Dear Mrs. Borgese:

Congratulations to your exciting job. Fritz told us already about it.

However, super-salesman as he is, he painted the picture of my relations to Kansas too promising.

The gentleman whose name is Wayne Nichols is not a friend of mine, he is an acquaintance; I may have seen him in the last twenty years three times.

Therefore I cannot do more than pass the material on to him.

I am enclosing a copy of my letter to him.

Wether he will be at all interested, is questionable.

To get together with him on your part would not be advisable unless he has written to you beforehand on his own and has thus shown his interest.

Here are two more addresses. Maybe you send to these the same material, but directly, and if you want to, just refer to my name.

Miss Marion Stroud, 505 Chestnut Hill W. Philadelphia, Pa., 19118. She might be helpful, again only if she shows interest on her own after receiving your "shipment".

The other address is a friend and client of mine, Mr. Jean Bradnick, Public Relations, Westvaco, 299 Park Avenue, New York, N.Y., 10017 (Jean is the French spelling of his male first name). He is the Public Relations genius, speech writer and close adviser of the owner and President of Westvaco, one of the upper 500 American Industrial firms (Pulp

and paper). Again — if he shows interest without being pressured — Jean Bradnick would be the man to pass the idea successfully on to the President of Westvaco. To try to pressure Jean Bradnick would be a waste of time.

Please correct my address in your file.

Within the material for Wayne Nichols I got 2 copies of Volume 2 — was than another volume, like for instance volume 6 missing?

Good luck!

With best regards,

Mrs. Elisabeth Mann Borgese PO Box 4068 Santa Barbara, Cal., 93103 5/30/72.



Dear Wayne Nichols:

After you left last week, the enclosed material was handed to me and I thought it to be exciting.

I read about some of it before, but did not know that there existed already an actual organization which handles these problems apparently quite efficiently.

It might be worth your while to read as much as your time allows in these books and brochures.

If you are interested and want to get more details, contact the Secretary General, Mrs. Elisabeth Mann Borgese, P.O.Box 4068, Santa Barbara, California, 93103.

With best regards from Ursula and myself, also to the family,

yours very sincerely,

Enclosure.*)

Mr. Wayne Nichols 2401 Drury Lane Shawnee Mission, Kansas, 66208

5/30/72

^{*)} Six Volumes of Pacem in Maribus sent under separate cover.



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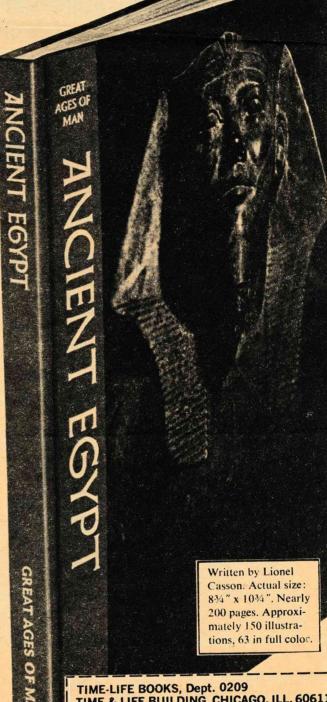
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